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OCT. 1939 (A GARDEN PREVIEW OF 1940)

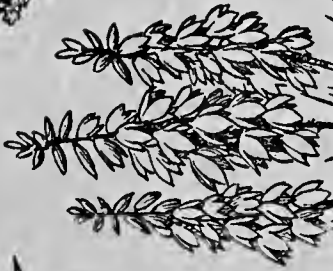
## OCTOBER SOWINGS



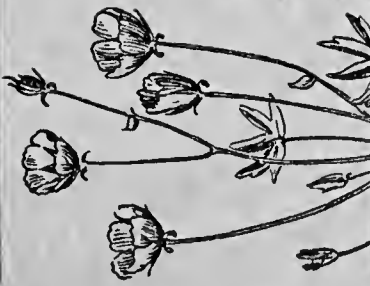
EUPHORBIA  
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ANSONIA  
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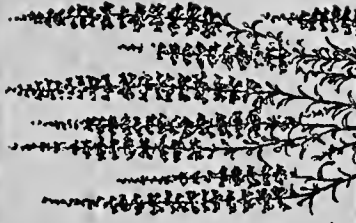
ANCHUSA  
AFFINIS



CALLIRHOE  
INVOLUCRATA



YUCCA GLAUCA



ANARRHINUM  
BELLIDIFOLIUM

REX. D. PEARCE &

MOORESTOWN  
NEW JERSEY  
(Box 89)

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## TERMS OF BUSINESS

All seeds, but not bulbs or plants, are sent postpaid. Safe arrival is guaranteed.

We try to send out only good seeds, but we cannot control the conditions of planting. We give no warranty, express or implied, as to description, quality, productiveness, or any other matter of any seeds, bulbs, or plants we sell, and we will not be responsible for the crop.

Please remit by money order if possible, or by personal check. Order minimum should be fifty cents. No C.O.D. shipments made. Stamps will be accepted for small amounts only.

**REX. D. PEARCE**

**Moorestown**

**(P.O. Box 89)**

**New Jersey**

## AUTUMN SOWING

Seeds of certain rock garden and border perennials, of many bulbs and shrubs, are benefited by a long period of exposure to low soil temperatures. The best way to handle such seeds is to sow them in open ground seed beds, or in cold frames in late autumn, any time from the first of October, to just as long as the soil remains unfrozen, even into January. The seed-bed may be lightly mulched after sowing, with straw or leaves, to keep it from drying out, and to prevent frost heaving. Any such mulching should be removed very promptly in early spring, else the germinating seedlings may then be smothered. Incidentally, at Old Orchard, we sow some two thousand or more kinds of seeds in late autumn, or in open periods of winter, all in outside seed beds, slightly raised for drainage, forty inches wide, sowings in rows four inches apart across the bed. We get a high proportion of spring germination.

The purpose of this folder, sent only to a selected list of customers of continued record, is to put before them the actual seed-sowing time for the kinds, a list of certain highly desirable species that need cold for germination, and on which, therefore, we suggest late autumn sowing in outdoor seed-beds. It cannot, of course, cover all that should be so sown. See those listings in our general catalog that are marked with key-letter for others, (such as *Lewisia*, *Peony* and *Liatris*).

## CHRYSANTHEMUM HARDY

There are hardy perennial Chrysanthemums, seeds saved at Old Orchard from kinds that winter there without any protection whatsoever, and have so wintered for years. Seeds sown in October, November or December, in outside seed-beds, will germinate strongly in spring, and some of the seedlings are likely to flower first Fall, all the second Fall.

**CHRYSANTHEMUM JAPANESE MOUNTAIN**—For garden growing. Single flowers of medium size, carried in explosive profusion. Extraordinarily varied, petal form as well as coloring. Rich in bronzes, but there will be pink, cream, rose, yellow, crimson. Of much hardiness. Recommended. Pkt. 15c.

**CHRYSANTHEMUM AVALON INDICUMS**—Our earliest blooming strain of hardy autumn Chrysanthemum. Flowers large to very large, usually single, but sometimes semi-double, or even, rarely, double. Pink dominate, light to dark, some with white zone, but there are always varied yellows, reds, and crimson, with riches in bronze and copper. Pkt. 15c.

**CHRYSANTHEMUM KOREANUM**—A particularly hardy form, cold and drought resistant, making great mounds of ornamental, richly green foliage. In quite early autumn, tall daisies of largest size, white with pink tintings, appear. In bloom for many weeks. Long lasting when cut. Hardest autumn-flowering strain. Pkt. 15c; 1/16 oz. 30c; 1/8 oz. 50c.

**CHRYSANTHEMUM KOREAN HYBRIDS**—An interesting group of hybrids, the very hardy Chrysanthemum koreanum (above), crossed with the brilliantly colored older garden varieties, themselves of hybrid origin. Flowers slightly larger than in Japanese Mountain, and petal form more regular. Full color range. Recommended. Pkt. 15c; 1/16 oz. 40c.

**OFFER 1F9**—One pkt. each of the four for 50c.



**GLOBULARIA  
WILKOMMI**



**LIRIOPE  
GRAMINIFOLIA**



**AQUILEGIA  
CRIMSON STAR**



**BLEPHILIA  
CILATA**



**ADENOPHORA  
LILIFOLIA**



**LEPACHYS  
MAROON  
& GOLD**



**JASIONE  
PERENNIS**

## LILIES FROM SEED

Lilies grow rather readily from autumn-sown seeds, good strong germination in most instances taking place the following spring. At Old Orchard we make the bulk of our Lily seed sowings in late autumn, October to January, though there are a few kinds that we are likely to sow in spring. All those listed below may be satisfactorily sown right now, any time from early October on, that the soil is not frozen, sowing of course, in open ground seed-beds. For seeds of many other kinds that may be so sown, refer to page 43 of general catalog.

**LILIUM FORMOSANUM ALPINE VARIETY**—This is the alpine or early blooming variety of *Lilium formosanum*; from the botanical viewpoint, variety Priceanum. It comes from grassy mountain slopes in wild inner Formosa, elevation high enough so that the growing season, snow to snow, is short. Compared with the lowland strain of *Lilium formosanum* that is usual in our gardens, this early alpine variety is in full flowering at least two months sooner, June instead of September. The blossoms are big flaring trumpets that may be pure white, or may show faint rose suffusions. The plants grow sturdily erect, very even in height, about 25 inches against the four to five feet that the regular *Lilium formosanum* reaches. Another point, this alpine or Price's Variety is particularly hardy. Pkt. 20c; 1/16 oz. 75c.

**LILIUM AMABILE**—The Friendly Lily. Grenadine, marked chocolate. Pkt. 15c.

**LILIUM CANDIDUM**—The waxen white Madonna Lily. Seedling bulbs will be disease-free. Pkt. 15c.

**LILIUM DAVURICUM**—Candlestick Lily. Chalicees that vary from soft yellow, through apricot, orange and scarlet to maroon, diversely marked. Pkt. 15c; 1/16 oz. 50c.

**LILIUM HUMBOLDTI MAGNIFICUM**—Orange, dotted with purple-ringed crimson. Pkt. 20c.

**LILIUM JAPONICUM**—Perfumed trumpets of exquisite pink. Pkt. 15c; 1/8 oz. 50c.

**LILIUM MARTAGON**—Towering blossom-spires, wine, to violet-maroon. Pkt. 15c; 1/16 oz. 30c.

**LILIUM PARRYI**—Lemon trumpets, delightfully fragrant. Pkt. 25c.

**LILIUM SPECIOSUM MAGNIFICUM**—Brilliant carmine rose on white. Pkt. 15c.

**LILIUM SUPERBUM**—Beautiful combinations of orange, scarlet and maroon. Pkt. 15c; 1/8 oz. 40c.

**LILIUM TENUIFOLIUM**—Showy flowers of glossed red-coral. Pkt. 10c; 1/4 oz. 30c; 1 oz. \$1.00.

**LILIUM WASHINGTONIANUM**—Pure white, suffusing rose, then violet. Perfumed. Pkt. 15c; 1/8 oz. 40c.

**OFFER 2F9**—One pkt. each of above for \$1.75.

**LILIUM PEERLESS BLEND**—The above and others, fifty species, in mixture. Pkt. 10c; 1/8 oz. 35c; 1/4 oz. 65c.

## FOR THE ROCK GARDEN

Of the more desirable and delightful rock garden perennials, there are many, very many, that grow with the greatest of readiness from seeds sown in open ground bds during October, November and even December, germination, of course, coming in spring. Some of these kinds have been considered difficult from seed, but that has been due to attempts at spring sowing of them, or to sowing them under glass. Those listed here need cold, not heat, to put their seeds in shape to start. Sow them now, for next spring's plants.

**SHOOTING STAR-DODECATHEON BLEND**—Sometimes called Wild Cyclamen. Varied colors, from white, through rose tintings, to crimson and purple. Always sweetly scented. Blossoms of an exquisite perfection of form. Pkt. 15c.

**ANEMONELLA THALICTROIDES**—Rue Anemone. Daintiest blossoms of pure or suffused white, above airy "maiden-hair fern" foliage. No more graceful flower. Pkt. 15c.

**MORONGIA UNCINATA**—Sensitive Rose. Fluffy flower-balls of pure, delicate pink, thrust through with golden anther pins. Hyacinth fragrance. Pretty pinnate foliage, touch-sensitive, on trailing stems. Pkt. 15c; 1/16 oz. 30c.

**HOUSTONIA COERULEA**—Myriads of tiny, exquisite blue stars on airy stems above close foliage. Pkt. 15c.

**VIOLA SYLVESTRIS ROSEA**—Months of bloom, blossom-brilliant of gleaming rose. No more charming violet. Pkt. 15c.

**PRIMULA AVALON BLEND**—Hardy Primroses in wide range. Splendid bloom over a long season; cream, terracotta, apricot, pink, rose, salmon, orange, scarlet, crimson, purple. Pkt. 15c; 1/32 oz. 35c; 1/16 oz. 60c.

**SAXIFRAGA PEERLESS BLEND**—Diversities here; great beauties in stately pride of multitudinous towering bloom; daintier waifs to peer from rock clefts, with blossoms exquisite in rare detail of form and tinting; spreading emerald moss-mats, flower-studded; crystal-beaded leaf rosettes with star-sprays above; and, abrupt descent, others, too. Pkt. 15c; 1/32 oz. 40c.

**MERTENSIA PULCHELLA**—Crinkly blossom bells of pale sapphire, shot in certain lights with rosy overtones. Foliage blue-silvered. Pkt. 15c.

**ARENARIA MONTANA**—Pretty white blossoms in close, wide pavement-mosaics of bloom. Pkt. 15c; 1/16 oz. 50c.

**RHEXIA VIRGINICA**—Glorious encarmined purple in vivid brilliance for weeks on end, four-petal blossoms set with gold-laden anthers. Pkt. 15c.

**ANACYCLUS PYRETHRUM**—Trailing mats of fern-foliage in rich emerald. The buds are bright carmine, as are the petals in reverse, but they open to blossoms of pure white with golden centers, giving flower, bud and foliage, pretty tricolor effects. From the high Atlas. Pkt. 15c; 1/8 oz. 35c.

**GERANIUM SANGUINEUM NANUM**—Splendid hardy variety, making great cushions of attractive foliage, set with blossoms that glow in purple fire. 8 seeds for 20c.

**EUPHORBIA MYRSINITES**—Fat blue-green leaves along many procumbent stems, each stem ending in a bright yellow flower-crown. Valuable hardy succulent, illustrated front cover. Pkt. 15c; 1/16 oz. 25c; 1/8 oz. 40c.

**CALLIRHOE PAPAVER**—The flowers are great cups, filled in sun to overflowing with glowing, scintillating crimson light. It is in bloom from June to November, soundly hardy, good carriage and habit, a species to be thoroughly recommended for our hot American rock gardens. Pkt. 15c; 1/16 oz. 40c.

**CACTUS HARDY BLEND**—The winter-hardy Cacti make excellent plants for the sunny, dry, rock garden. It is not only their surprising diversity of form, though that is always interesting, but their freedom, size and brilliance of flower that commends them. Great feathery blossoms that may be buff, lemon, orange, red, purple or rose. Sow in late autumn in outside beds. 20 seeds for 15c; 50 seeds for 35c; 100 for 65c.

**GLOBULARIA CORDIFOLIA**—Carpets of closely lapping green rosettes, in June set all over with globe-daisies, big fluff-tuftets of misty blue. Pkt. 15c; 1/16 oz. 30c.

**OFFER 3F9**—One pkt. each of above for \$2.10.



## TRAILING ARBUTUS

*Epigaea repens*. Prettiest, and almost rarest, flower of early spring, with pink-and-white "apple-blossom" bloom, endowed with the sweetest of tantalizing perfumes. Undulate evergreen foliage, with rich olive-emerald depths. Sow in autumn, outside, in sand and leaf-mould. A bit slow, but this is the freshest possible seed, and you have an even chance for success. Pkt. 25c; 1/32 oz. 60c.

## ALSTROEMERIA BLEND

For a full description of this gloriously and long-beautiful hardy Amaryllis-cousin, see page 12 (as Lily of Peru) of the Special Bulb Offer mailed you in September or page 8 of the big general catalog. The seeds need cold to germinate them, and it is definitely best to sow them outside in late autumn. Particularly fine mixture. Pkt. 15c; 1/8 oz. 40c; 1/4 oz. 75c; 1 oz. \$2.75.



**RHEXIA  
VIRGINICA**



**CLEMATIS CRISPA**



**MELANDRIUM  
VIRGINICA**



**HOUSTONIA  
COERULEA**



**ACONITUM  
UNCINATUM**

## CLEMATIS

Treasures here that all too few know. These kinds are of rather sure and easy germination if sown out of doors in late autumn, indeed three at least of them, Stans, Serratifolia and Davidiana, will usually give flowers first summer from sowings of the previous fall.

**CLEMATIS TEXENSIS**—Flowers like painted urns of brilliant gleaming red. Within, the blossoms are pink and buff. A fully hardy vine. No Clematis is more colorfully far-visible. Pkt. 15c; 1/16 oz. 50c.

**CLEMATIS CRISPA**—All summer there are blossoms like giant Hyacinth bells, crisp-petalled, bright blue, with deeper shadings. Make a light, graceful vine-growth to five feet, or will be delightful just trailing down the rock garden. Pkt. 15c; 1/16 oz. 40c.

**CLEMATIS RECTA**—Great sprays of showy and fragrant white flowers. A sturdily erect, yard-high perennial for the hardy border. Pkt. 15c; 1/16 oz. 35c.

**CLEMATIS DAVIDIANA**—Dense auxiliary clusters of Hyacinth-like deep blue flowers, sweetly fragrant. A particularly good erect species for the hardy border. Pkt. 15c; 1/16 oz. 40c.

**CLEMATIS SERRATIFOLIA**—Delightful ground or rock trailer, with vast numbers of loose bell-flowers of soft yellow, followed by decorative seed-plumes. May be trained as a vine. Pkt. 15c; 1/16 oz. 50c.

**CLEMATIS STANS**—Handsome massed foliage, then in Fall, enormous two to three-foot bloom panicles, each built of hundreds of little "Hyacinth" blossoms, pure white or softest sky blue. An erect border perennial. Pkt. 15c; 1/8 oz. 35c.

**OFFER 4F9**—One pkt. each of above for 75c.

## HARDY BORDER PERENNIALS

The introductory paragraph under "For the Rock Garden," page 4, as to sowings etc., applies here also. Indeed it is difficult to draw a line between the kinds that fit the two groupings, for there is no firm division. Instance *Gentians* below, used both in border and rock garden, or *Meconopsis*, or *Trollius*.

**PULMONARIA MOLLIS**—The very earliest perennial of real and showy floriferousness to show spring bloom at Old Orchard. The plants are hills of flowers, rich plum-colored blossoms, all through April. Pkt. 20c.

**ASTER FARRERI**—A fantasy in purple and gold. Great shaggy flowers, three inches across, gold centers, with many, very many, long-fringing petals of lavender purple, each blossom carried alone on its own long stem. Pkt. 15c.

**ASPHODELINE BALANSAE**—A hardy Asphodel in effect of pink-toned silver, great solidly built spikes that spring from fountain-rosettes of silver-swished foliage. The flowers are starry, silvery white with hint of pink suffusion, each petal with a golden brown center line that shows in the bud as well as in the open blossom. Pkt. 15c.

**TROLLIUS LEDEBOURI**—Widely opened blossoms of burnished gold, like giant Buttercups. Pkt. 15c.

**LUPINUS VILLOSUS**—Massive bloom-clusters, blossoms in gay changeable colorings from lilac, through blue, to violet, usually with rosy purple spot. Foliage densely mantled in long silky, silvery downiness, so that it does not look like a Lupine at all. Pkt. 15c; 1/8 oz. 35c.

**THERMOPSIS CAROLINIANA**—Great terminal spikes of splendid yellow flowers, appearing as a better golden Lupine. Full hardiness. Four feet. Pkt. 10c; 1/8 oz. 30c.

**GENTIANS IN BLEND**—Some 25 Gentian species in blend, mostly blue, but with some few that are yellow, white or purple. Includes such diverse kinds as the Fringed Gentian, *Acaulis*, *Freyniana*, *Septemfida*, *Lutea*, *Porphyrio* and the like. Pkt. 15c; 1/16 oz. 40c.

**ANEMONE JAPONICA**—A glorious "spring in Autumn" flower. Great long-stemmed blossoms of white, flesh-tinted cream, pure pink, rich rose or carmine. Blooms all fall. Sow these fresh seeds, saved altogether at Old Orchard, this autumn, and a fine lot of plants ought to be ready for you next spring. Mixture only, Pkt. 15c; 1/32 oz. 30c.

**MECONOPSIS MIXED**—Blue Poppy, and bright sky blues to indigo, with bunched golden anthers, will dominate, but there will be other species included with flowers of white, yellow or violet. Not less than 12 species mixed. *Meconopsis* is not easy, but a rare beauty; reward only of long patience and skill. Pkt. 15c; 1/32 oz. 30c.

**HELLEBORUS NIGER**—True Christmas Rose. Lovely white or rose-flushed flowers appear sometimes in mid-winter if there happen to be a few mild days. Pkt. 10c; 1/4 oz. 40c.

**ACONITUMS MIXED**—Monkshood. Showy flowers, ultramarine to purple, but with rare white, rose or red-violet forms. Spectacular. Pkt. 10c; 1/8 oz. 40c.

**TRICYRTIS HIRTA**—Japanese Toad Lily. Tall shade-lover, with recurved blossoms of white, marbled purple, all through October. Floriferous, unusual, good. Pkt. 15c.

**EREMURUS PEERLESS BLEND**—Great Foxtail Lily. Magnificent spikes, to eight feet, filled with hundreds of starry blossoms in white, pink, rose, yellow, orange, copper and apricot. Fall-sown seed germinates strongly in spring. 25 seeds for 20c; 100 seeds for 65c; 500 seeds for \$2.50.

**PENSTEMON BLEND**—You have missed much if you have not grown the splendid Penstemons. Fully hardy perennials, easy from fall-sown seeds. Wonderful color range, plants in bloom exceedingly showy, most of them decorative in foliage. Highest recommendation. Fifty species in mixture. Pkt. 15c; 1/8 oz. 35c; 1/4 oz. 65c.

**GERANIUM BLUE BEAUTY**—Blossoms of pure blue lavender from early June to mid-August. The plants are massed bloom. A highly effective, fully hardy and permanent perennial for sun or shade. Pkt. 15c.

**OFFER 5F9**—One pkt. each of above for \$2.00.

**HARDY BORDER BLEND**—More than 100 kinds of hardy border perennials in mixture. 1/8 oz. 35c; 1/4 oz. 60c.





**GERANIUM SANGUINEUM**



**IRIS DICHOTOMA**



**PENTSTEMON COBAEA**



**HELLEBORUS NIGER (CHRISTMAS ROSE)**



**TRADESCANTIA J. C. DE GUELIN**

## IRISES FROM SEED

The species Irises offer a wealth of interesting beauty for varied uses, and they grow with fair readiness from autumn sown seeds. Seeds of the Iris species listed here, should germinate following spring from fall sowings, and mostly they will flower a year later, but Iris dichotoma will bloom first season.

**IRIS BREVIPES**—Very large flattened flowers only six inches above the ground, these of brilliant indigo blue, with yellow markings. Iris brevipes is an exceedingly rare and highly desirable species of the "Delta" section, fully winter-hardy here. 8 seeds for 20c; 25 for 50c; 60 for \$1.00.

**IRIS ARENARIA**—A pretty little dwarf Iris of early spring, blooming in April. The buds are richly colored, bronze to mahogany, but open to flattened blossoms of vivid yellow. Pkt. 15c; 1/16 oz. 40c.

**IRIS TENAX**—A graceful low Iris that is long in bloom. Flowers are of pleasing form, rather undulate and unfacing, and of colorings amazingly variable, from white, through lavender and mauve rose, to claret or purple velvet. Some of the pastel tones come very close to being pure pink. Transplant seedlings while small. Pkt. 15c; 1/8 oz. 35c.

**IRIS DICHOTOMA**—August or Vesper Iris. Here, it is in charming and profuse bloom from mid-July to early September. High-held sprays of pretty blossoms, usually lavender with mahogany markings, but more than 20 color variations have been recorded. Quick and easy. Pkt. 15c; 1/8 oz. 30c; 1/4 oz. 50c.

**IRIS OCHROLEUCA GIGANTEA**—The great Gold-banded Iris, a spectacular beauty. Giant flowers, snowy to ivory, with big golden splash on each fall. Pkt. 15c; 1/8 oz. 35c.

**OFFER 6F9**—One pkt. each of above for 60c.

**IRIS AVALON BLEND**—Seeds of more than 90 species and strains in mixture. 1/8 oz. 25c; 1/4 oz. 40c; 1 oz. \$1.25.

## HARDY PITCHER-PLANTS

Two of the interesting and beautiful hardy Pitcher-plants or Sarracenias seem to be fully winter hardy in the North; *Sarracenia flava*, with tall green pitchers and bright lemon "flowers," and *Sarracenia purpurea*, wide violet-veined pitchers and maroon purple "flowers". See page 57 of general catalog for fuller descriptions. Seeds of them sown in late autumn in pans or tubs filled with a mixture of sand and peat moss or fine sphagnum moss, will germinate strongly early the next spring. We place the tubs on the north of a building, heaping snow over them as soon as it falls, or, failing that, we mulch lightly with straw to prevent winter drying. Seeds of either species supplied at 20c the pkt., 1/16 oz. for 75c.

## CERTAIN BULB SEEDS

The bulbs here listed all grow well from seeds sown outside in late autumn.

**ANDROSTEPHIUM COERULEUM** — Delightful rare rock garden bulb, with skyblue flowers that are a bit like little clustered Narcissus blossoms. Pkt. 20c.

**ERYTHRONIUMS MIXED**—Recurved flowers in amazing color range. Called Trout Lily, or Dog-tooth Violet. Pkt. 15c;  $\frac{1}{8}$  oz. 40c.

**FRITILLARIAS MIXED** — Delightful dwarfer Lily-cousins, coming in many odd and interesting color combinations. Sometimes called Fairy Lilies, though this name is also given to Zephyranthes. Pkt. 15c;  $\frac{1}{16}$  oz. 35c;  $\frac{1}{8}$  oz. 60c.

**EUSTYLIS PURPUREA**—Pine Lily. Shell-like blossoms in Tigridia form, rich blue violet, marked with mahogany, patched with gold. Blooms first summer from autumn-sown seeds. Pkt. 25c.

**CALOCHORTUS MIXED**—Butterfly Tulip. See page 4 of September Fall Folder for description. Rich markings, tones and hues. Pkt. 15c;  $\frac{1}{16}$  oz. 30c;  $\frac{1}{8}$  oz. 50c.

**BRODIAEA MIXED**—See page 4 of Fall Folder. Splendid blend here. Highly satisfactory in rock garden. Pkt. 15c;  $\frac{1}{8}$  oz. 40c.

**COLCHICUM AUTUMNALE**—Big cup-shaped purple and lavender blossoms. Blooms in autumn. Pkt. 10c;  $\frac{1}{4}$  oz. 30c.

**COLCHICUM LUTEUM**—Rare Kashmir species. Golden stars in spring. Pkt. 15c.

**OFFER 7F9**—One pkt. each of above for \$1.10.

## SHRUBS FROM SEED

They are quicker than you think, when grown from seed, many of them, not all of course, exceedingly effective by third year. Sow now.

**FRENCH HYBRID LILACS**—Immense blossom-trusses, single or double, in white, pink, rose-lilac, blue-violet, silvery blue, purple, claret and crimson. They often bear a truss of flowers third year from seed. Pkt. 20c;  $\frac{1}{8}$  oz. 40c.

**CYTISUS HYBRIDS**—The showy Scottish Broom in new color forms. Blossoms golden to crimson. Odd foliage effects. Exceedingly floriferous. Blooms quite surely third year. Pkt. 15c.

**ROSA JUNDZELLI**—Our favorite of shrub-roses. Big cup-shaped blossoms of pure pink in June, that might be single Tea Roses; then long-hanging showy fruits of burnished scarlet. Low, compact growth. Pkt. 10c;  $\frac{1}{8}$  oz. 25c.

**CREPE MYRTLE**—*Lagerstroemia indica*. Flowers with petals like crinkled silk, softest pink to richest rose. Stem-hardy to Philadelphia. Further north, root-hardy only, but may there be treated as an herbaceous perennial in manner of Deony, since it blooms freely on new annual growth. Pkt. 10c;  $\frac{1}{8}$  oz. 30c.

**OFFER 8F9**—One pkt. each of above for 45c.

## SOW ANNUALS NOW?

That may seem an absurd question, to be answered quickly in negative; but there are, nevertheless, several wonderfully showy summer annuals that give best effect only when seed is sown late the fall before, for like the other things in this folder, they need cold to give them the right start. Here are four good ones.

**NUTTALLIA DECAPETALA**—Evening Lily. Ivory white blossoms of giant size for many months, each decorated with a great tassel of golden stamens. Pkt. 15c.

**DELPHINIUM ORIENTALIS**—A rarity from Kurdistan. Broad plants, long loaded with blossoms of richest tyrian purple, a striking, vivid, unusual shade of it. Quite unlike any other Larkspur in effect. Pkt. 15c.

**DICRANOSTIGMA FRANCHETTIANUM**—Big four-petalled blossoms in crinkled golden silkiness all summer long. Jagged green leaves, white-marbled. Unusual Himalayan, in distant kinship to Poppy. A delight. Pkt. 15c.

**SALVIA CARDUACEA**—The daintiest of fringed sky-blue blossoms, wavy-edged and undulate, are carried in many cushion-like whorls of thorn-set silvery gossamer. Blooms from late May to early July from seeds sown in late fall right where plants are to stand. Pkt. 15c.

**OFFER 9F9**—One pkt. each of above for 50c.